

Glossary



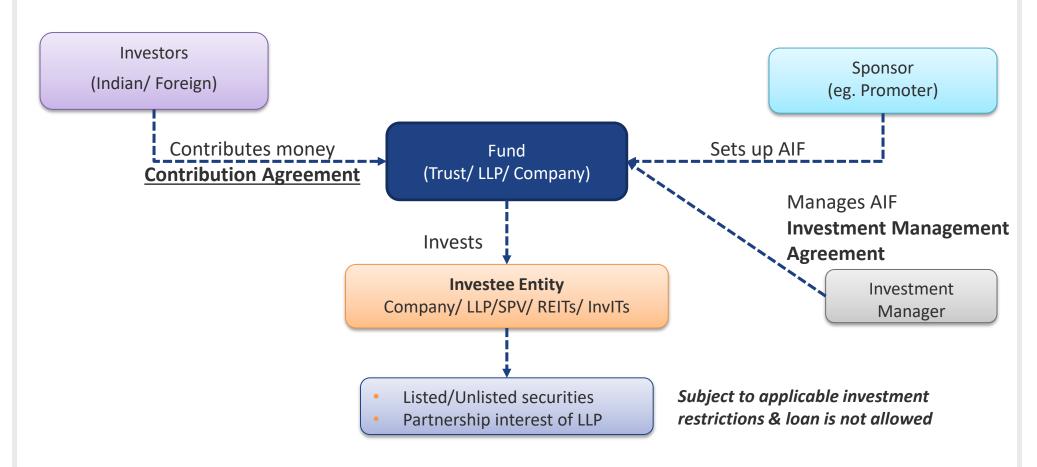
| Glossary | |
|-------------------------------------|--------|
| Alternative Investment Fund | AIF |
| Limited Liability Partnership | LLP |
| Real Estate Investment Trust | REIT |
| Infrastructure Investment Trust | InvIT |
| Special Purpose Vehicle | SPV |
| Net Asset Value | NAV |
| Maximum Marginal Rate of Income Tax | MMR |
| Minimum Alternative Tax | MAT |
| Venture Capital Fund | VCF |
| Venture Capital Undertaking | VCU |
| Small and Medium Enterprises | SME |
| Private Investment in Public Equity | PIPE |
| Income-tax Act, 1961 | IT Act |



Meaning



<u>AIF:</u> Fund established in India which is a privately pooled investment vehicle which collects funds from Investors for investing as per pre-decided investment policy



Categories of AIF



Category I

- VCF: Min 2/3rd of fund in unlisted equity/equity instrument of VCU/ SME listed Cos.
- <u>SME Fund</u>: Min 75% of fund in <u>Unlisted</u> SME entities /SME Listed Cos.
- <u>Social Venture Fund</u>: Min 75% of funds in social ventures.
- Infrastructure Fund: Min 75% of fund in Unlisted entities/ listed debt securities of Infrastructure entities.

Category II

- Invest primarily (i.e >50%*)
 in Unlisted investee entity.
- Also enter hedging subject to SEBI Guidelines
- Eg. Debt Fund, Private Equity Fund
- *Based on SEBI Informal Guidance dated 28th February, 2014

Category III

- Invest in <u>Listed/ Unlisted</u> <u>investee entity/</u> derivatives/ complex/ structured products.
- Eg. Hedge Fund, PIPE Fund,
 Long Only Fund
- Hence this AIF can hold investment in Listed, unlisted Equity Shares, other securities, Capital in LLP, Mutual Funds, AIF etc.

Categories of AIF



Category I

- Leverage : Not Allowed
- Compliances/Restrictions:
 Moderate
- Close Ended
- No. of AIF Registered as on May 2021: 182

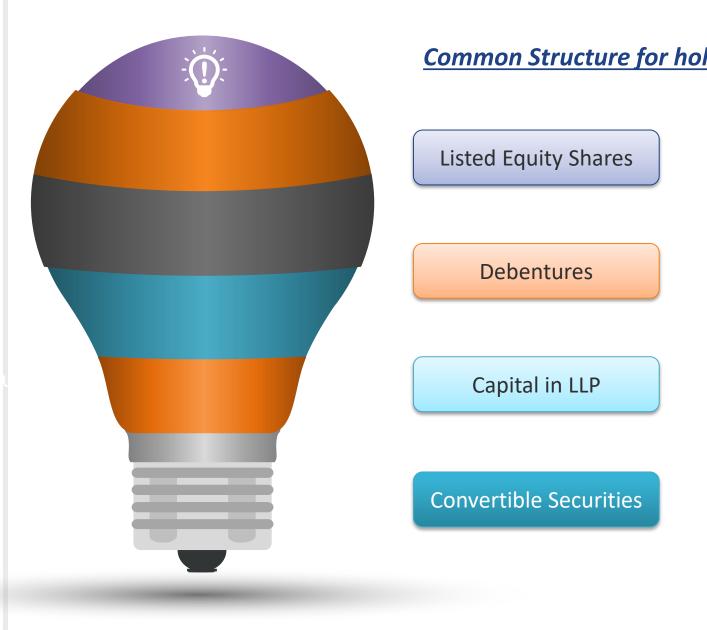
Category II

- Leverage : Not Allowed
- Compliances/Restrictions:
 Low
- Closed ended
- No. of AIF Registered as on May 2021: 424

Category III

- Leverage : Allowed (Max. 2 X NAV of Fund)
- Compliances/Restrictions:
 High
- Close ended or Open Ended
- No. of AIF Registered as on May 2021: 145
- Category I, II and III are permitted to invest in the units of other AIFs.
- For considering the threshold of maximum investment in an single investee entity (25% or 10% explained in later slides), both direct investment and indirect investment through investment in units of other AIFs to be considered.





Common Structure for holding investments in:

Unlisted Equity Shares

Mutual Funds

Preference Shares

Units of AIF

Evaluation of Structures



Company

- Requires prior NBFC registration from RBI and Subject to Stringent norms of RBI
- Distribution of profits from company gets taxed as dividend (or buy back).

LLP

 ROC and RBI does not permit LLP to carry out Investing activities

Individual/Firm

 As per RBI Act - Individuals, firms and AOP can not do leveraging for Investment activities as principal business.

- AIF is a SEBI registered entity and is allowed to do Investing activities.
- AIF III can do <u>leveraging</u> for such Investing activities (Max. 2 X NAV)
- AIF III can invest in Listed/Unlisted Securities, Capital of LLP, Mutual Fund, Other AIFs

Why Alternative Investment Fund





Foreign Investments in AIF

- AIF to raise funds from any **Investor whether Indian, Foreign or Non-Resident** through the issue of units of the AIF.
- Foreign Investments into an AIF are allowed under **the Automatic route** without sectorial cap.
- AIF can be good vehicle for Non residents for investing in **Real Estate business in India.**



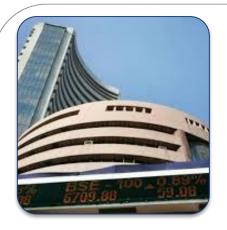
Lower Transaction Cost

- Unlike PMS no Need to Open Separate bank account/DMAT account
- Unlike Mutual Fund, Management cost is negotiable in AIF.

| | Mutual Fund | PMS | AIF |
|-----------------------|-------------|--|-------------------------------------|
| Management Charges | 2.5% – 3% | 2% - 2.5% Fixed Fees, or 1.5% Fixed fee + profit share | 1% - 2% Fixed fee + profit share |

Why Alternative Investment Fund





Status of Qualified Institutional Buyer ("QIB")

- Relaxation from lock in requirement: No post IPO lock in pre-IPO equity shares held by AIF provided
 - Such shares shall be locked in for min. 6 months from the date of its purchase (hence if holding period is more than 6 months then no lock in)
 - This relaxation does not apply to Cat III AIF (lock in will be 6 months from the date of **listing**)
- In IPOs there are fixed quotas for QIB. AIF is considered as QIB. The limit of quotas based on different type of IPO is as under (Reg. 32 of SEBI ICDR).
 - Issue through book building process (where issuer **does not satisfy** min. net worth, tangible asset, operating profit criteria) allocation to QIB **atleast** 75% of offer.
 - Issue through book building process (where issuer satisfy min. net worth, tangible asset, operating profit criteria): allocation to QIB max. 50% of offer (out of which 5% should be for Mutual Fund).
 - Fixed Price issue: No reserved quota for QIB as per SEBI Regulation
- Only QIBs can to participate in a Qualified Institutional Placement ("QIP").

Why Alternative Investment Fund





Listing of Units of AIF

Units of close ended AIF may be listed on stock exchange subject to a minimum tradable lot of Rs. 1 Cr. Such listing shall be permitted only after final close of the fund or scheme. However, listing on stock Exchanges is purely voluntary.



Overseas Investment by AIF

 AIF may invest in Equity and Equity linked instruments of offshore entities, subject to overall aggregate limit of USD 1500 Million for all AIFs cumulative

Conditions:

- Prior SEBI Approval
- Max. 25% of Investible Funds of AIF
- Investment would be made only in those unlisted companies which have an Indian connection



Investment Size & Restrictions



Investor

Investee Entity

Min Investment Size = Rs. 1 Cr.

Min Corpus per Scheme = Rs. 20 Cr.

AIF

* Corpus = Total Funds committed by the investors to AIF

Sponsor/Manager

- Min Investment (Cat I & II) = Rs. 5Cr or 2.5% of Corpus (Whichever is Lower)
- Cat III = Rs. 10 Cr or 5% of Corpus (Whichever is Lower)

Max 25%# of Investable funds* in single Investee entity.

- Investment in Associate (related party) needs75% Investor approval
- # 10% in Category III AIF
- * Investable Funds =
- Corpus <u>Less</u>
 Cost of Administration

Taxation of AIF - Category I & II



Type of Income of AIF

Income other than Business income (e.g. Dividend, Interest etc.)

- Taxable to investor <u>as if direct</u>
 <u>investment made by him</u> & exempt for
 AIF
- Withholding by AIF:
 - @ 10% Resident Investor
 - @ Rates in force Non resident investor
- Other than Business Loss
 - Passed to unit holders, if units are held by them for min.12 months

Business income

- Taxable at AIF level and exempt to investor
- Business Loss -Carried forward at AIF level for set off in future years

Taxation of AIF – Category I & II



- Re-investments possible only on income post withholding tax
- Income received by the AIF to be exempt from deduction of tax at source by portfolio companies
- No distribution tax on income paid / distributed by AIFs

Taxation of AIF – Category III



Tax pass through status has not been accorded to Category III AIFs. Accordingly, the taxability of category III AIFs will be governed by the general principle of taxation (depending on the form in which category III AIF is set up i.e Trust or LLP or company)

• Based on above, Tax Analysis of AIF III incorporated as:

| Trust | LLP | Company | | |
|--|------------------------------|-------------------------|--|--|
| Taxability of Income of Fund | | | | |
| In the hands of Trust or Investors (covered in next slide) | In the hands of LLP | In the hands of Company | | |
| Tax on distribution of Income of Fund to investors | | | | |
| Exempt if Trust has already paid tax on the same | Exempt since share of profit | Dividend Implications | | |

Taxation of AIF – Category III



Types of Private Trust

Determinate / specific Trust

Individual shares of beneficiaries (i.e.
Unit holders in case of AIF), are
expressly stated in the instrument of
trust and are ascertainable as such on
the date of such instrument.

Vs.

Indeterminate Trust

• If the trust is not Determinate Trust then it shall be treated as 'Indeterminate Trust'.

Irrevocable Trust

 It is the one that will not come to an end until the terms of the trust have been fulfilled.

Vs.

Revocable Trust

 A trust of this kind can be revoked (cancelled) by its settlor at any time.

Taxation of AIF – Category III



Type of Private Trust Structure of AIF

Irrevocable Determinate Trust

- Taxable in the hands of Trustees (as representative) in the same manner as of unitholders & No further tax on Unitholders.
- If there is some business income, then entire income of AIF shall be taxable at MMR in the hands of Trustees (as representative)

Irrevocable Indeterminate Trust

 Entire Income (with / without Business Income) of Trust -Taxable at MMR in the hands of trustee (as representative)

Revocable Trust

- Income of the AIF will be taxable in hands of settlor / respective unitholders (proportionate to their contribution in the corpus).
- Trust is not liable to tax.

Process for Registration



Application to SEBI for registration under specific AIF category with Application fees for Rs 1 Lac & Details regarding Fund, Sponsor/Manager, Fund Management activities etc

Time frame: 3 to 5 months

SEBI will review application and ask for additional info. (if required) and then gives in principle approval.

Payment of Registration fees based on category of AIF and then SEBI issues Certificate of Registration (Registration fees : Cat I - Rs. 5 Lacs, Cat II Rs. 10 Lacs, Cat III - Rs. 15 Lacs

Miscellaneous





Compliances

- Report to SEBI about investments, corpus etc:
 - Monthly: For Category III AIF with Leveraging
 - Quarterly : For all other AIFs
- Issuing Compliance Test Report about complying with AIF Regulations
- Conducting PPM Audit
- For Category I and II -Filing of Form 64C and 64D
- Complying with FATCA and CRS regulations



Winding up

- Schemes of Category I and II AIF has to be close ended with Min. tenure of 3 years.
- New Scheme can be floated by AIF by making an application to SEBI with application fees of Rs 1 lac. However, in case a LLP is registered as AIF, it cannot float more than 1 scheme.
- Schemes of Category III AIF can be close ended/ open ended.



Disclaimer:

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